

2013
ANNUAL
REPORT



Growing Through Partnerships with our

Communities



2013 Chairman's Message



This past year has been one of growth and commitment for MECU. Your Board of Directors, Supervisory Committee and Credit Committee have experienced what it really means to be Baltimore's Credit Union through a number of events throughout the year. During the year, you, our members, grew in numbers and so did the number of team members who serve you. We also experienced expansion in the outreach we do as a team to help our community. Each of these areas of growth made us a more integral part of Baltimore and truly Baltimore's Credit Union.

Probably one of the most noteworthy events for MECU this past year was the Purchase and Assumption of Advance Bank. In so many ways, MECU and Advance were alike:

- **Similar types of customers/members**
- **Similar commitment to the community**
- **Similar cultures**

Where MECU and Advance were different was in the regulatory bodies to which each reported. MECU reports to the National Credit Union Administration (NCUA) while Advance was governed by the Federal Deposit Insurance Corporation (FDIC). It is this difference that made the blending of our two organizations unique and historical. This was only the fifth time nationally that a credit union has purchased a bank, and the first time that a state-chartered credit union was the purchaser.

With this transaction MECU gained new members, not only in Baltimore City but also in other parts of the east coast. We also gained new products that we will soon be able to offer our members in the mortgage and business areas. And, we merged the Advance employees into the MECU team. They bring in-depth knowledge and skills letting us better serve you, our members, and expand the financial opportunities we can offer.

There has been a lot of change at MECU during my 23 years as the Chairman of the Board of Directors. Many of those changes were put in place by Bert J. Hash Jr. I often say that one of the best decisions that the Board and I had the privilege to make was the selection of Bert Hash to be President and CEO. Would you believe that was 17 years ago? Rumor has it that Bert is planning to retire this year, but you know how rumors

are. I'd like to note some of the changes that he has implemented at MECU during this time. Needless to say, you have seen many of the changes made over that time.

During Bert's tenure, he and I built a special relationship that let us develop ideas and implement new programs that benefitted the MECU members. That relationship expanded beyond the two of us to include the whole Board of Directors. It is very unusual in today's real world to find a CEO and Board that have such a responsive partnership. We also built a team that expanded beyond the Board to include senior management and all the MECU team members.

During his tenure, Bert, and the people that he brought together as a team, expanded the branch network from one branch that did not even dispense cash to 11 branches, with the inclusion of the Advance branches. There was only one computer at MECU when Bert joined and now we have Online and Mobile Banking.

Bert brought a culture of giving back to the community that was quickly embraced by all parts of the MECU team including Board members. The Board supported the concept of giving back to the community and joined in many of the events that the MECU team members developed to work hands-on with area non-profits. The entire MECU team has wholeheartedly committed themselves to making the Baltimore community a better place for all of us.

Over the years, MECU employees have helped rebuild numerous houses through Sandtown Habitat for Humanity and Rebuilding Together Baltimore. MECU even developed a special loan program so we could finance Habitat mortgages for a zero percent interest rate. We also served countless meals for the homeless at Our Daily Bread and packed meals for people unable to leave their homes through Meals on Wheels.

This year, we supported two programs that stand out in my mind for the number of people touched throughout our Baltimore Community. The first program was the Baltimore Neighborhood Events Grants that MECU funded. Sixty-four communities throughout the City hosted events for their residents and others in the community. These events included block parties,

health fairs and movie nights. There were family days, baby fests and an All Ages Art Cart Derby. Each event reflected the uniqueness of our Baltimore neighborhoods and every event received funding from MECU, Baltimore's Credit Union.

The second program, which personally touched me, was the Kindertime Toy Drive. MECU joined with Channel 2 to sponsor this event which brought together police officers and fire fighters from our entire Baltimore metropolitan area. Channel 2 cameraman Pete O'Neal organized this program 20 years ago to thank the first responders who helped solve the cold case of his mother's murder. In her honor and theirs, he started collecting toys to give to Baltimore non-profits for the children they serve. This year, hundreds of officers delivered thousands of toys to children throughout Baltimore. Delivery stops were made at Agape House, Kennedy Krieger Hospital, Bea Gaddy Foundation and Ronald McDonald House.

All of these programs, from our long time commitments to Habitat for Humanity and Our Daily Bread to our newer relationships with the Neighborhood Event Grants and the Kindertime Toy Drive, bring together MECU team members and people in our community. What says "Baltimore's Credit Union" better than having MECU's team members working with people throughout our whole community to make it a better place to live, work, play, worship and attend school.

Sincerely,



Herman Williams Jr.
Chairman of the Board

President and CEO's Report



I am pleased to present the 2013 Management Report for MECU – your credit union. MECU continues to be financially sound, but the economy is recovering slowly and some of our members are still having a hard time moving past this recession. While we develop new products and services that people expect from their financial institution, we also stay close to the credit union philosophy of people helping people. We keep the line of communications open so we can help our members facing economic challenges and give them tools to improve their lives.

I want to thank everyone who contributed to MECU's success in 2013: our loyal members; the strategic volunteer leadership of our Board of Directors, Supervisory and Credit Committees; and the tireless work of MECU's Management and Team Members. MECU truly works as a team to ensure that the members' needs are served. We respect the efforts of all our people, from the frontline of the tellers and call center, to the people in operations who manage a myriad of details, to our leadership team and volunteers who develop strategies and policies to guide MECU.

Financial Highlights

MECU's stability is anchored in our members' loyalty, and we shared our success with our members by giving back \$3 million as extraordinary dividends and loan interest rebates.

This past year MECU purchased Advance Bank. This transaction not only brought MECU new members and valued employees, but also new products that will open markets for MECU. Early in 2014 we will offer FHA loans to first time homebuyers, making home ownership easier for more members. We will also offer expanded business services for our members who manage their own businesses.

The economy improved slowly, so The Federal Reserve kept interest rates low to act as a stimulus. This kept our rates for loans, especially mortgages, home equities and auto loans, low over the past year. The stock market improved which helped people's retirement accounts get back on solid footing.

Last year we said that we expected low interest rates to continue as long as the unemployment rate remained above 6.5 percent and inflation stayed low. Unemployment is expected to hover around 6.6 percent, but inflation is expected to stay low. Although consumer spending is rising on high ticket items such as autos, other prices such as gasoline keep coming down slowly, keeping inflation under control.

We saw this mixture of uncertainty and renewed faith in the economy reflected in MECU's loans. Most of MECU's real estate loans were to people refinancing their homes. Members took control of their finances and lowered the cost of their mortgages. With the addition of FHA loans to the products MECU offers, we expect more members to consider purchasing their first home.

We had a strong presence in the used car market. Members wanted or needed new vehicles but their concerns for the future kept them from buying the current model year. We also saw an increase in refinances of auto loans from other lenders. Again, our members were taking charge of their finances.

Members wanting to manage their finances better should look at MECU's VISA® Platinum Card. The interest rate is lower than most credit cards currently

2013 Highlights



being offered and there is no fee to transfer balances from higher rate cards. It is an excellent tool for managing the cost of debt.

Organizational and Financial Stability

The independent public accounting firm of CliftonLarsonAllen LLP performed the annual audit for the year 2013. Audits were also performed by the State of Maryland and the National Credit Union Administration. A summary can be found at the end of this annual report. MECU's Supervisory Committee, Internal Audit and Compliance areas provided on-going oversight to ensure proper controls were in place.

MECU is a strong, financially sound organization. We make prudent financial decisions and continue to operate the credit union in a way to ensure its stability and profitability for our members. Part of ensuring this stability is to regularly review and update our succession plan to provide the best leadership for the credit union.

While MECU had a profitable year, it was assessed \$787,568 in additional insurance premiums by the National Credit Union Share Insurance Fund to help cover some losses in the credit union industry. We will not have an assessment in 2014.

Strategic Outlook

Throughout the economic downturn, MECU stayed strong financially, and developed products and services to fit the changing needs of our members. MECU's Cash Back Checking Account is a good example. Every month, it pays members to use electronic services that save time and money without charging a monthly fee that some other financial institutions charge.

As I mentioned earlier, our purchase of Advance Bank will let us offer new products that will benefit our members. The ability to offer FHA loans to new homebuyers will help make first time home buying

more accessible to our members. We will also expand the services we offer small/micro-businesses, and have lending products to help the faith-based community.

Last year we shared with you MECU's commitment to serving our community through service and outreach to non-profits, schools and neighborhood groups. Our team members, including Board members and Leadership Team, members volunteer their time to work with groups throughout our community. We help seniors in area nursing homes and we work with students in our partner elementary schools. Every year we take students to the Junior Achievement Biztown and we recognize students' efforts throughout the school year with special trips to Port Discovery.

This coming year will be MECU's third year sponsoring the Baltimore Community Event Grants which provide funding to help over 70 community groups and neighborhoods in Baltimore put on fun events for young and old. These events strengthen our families, neighborhoods and the entire city.

Building that strength helps us serve our members, just as we do with the financial tools and seminars we offer, such as the Young Adult Financial Workshops. Several hundred people participated in these workshops last year, strengthening their knowledge and financial security.

We are looking forward to serving you, our members, and our community in the coming year with the best financial products, with the education to help you manage your finances to reach your goals, and with a helping hand to strengthen the community we serve.

Thank you for being a member of MECU, Baltimore's Credit Union.

Bert J. Hash Jr.
President and Chief Executive Officer





Board of Directors, Officers and Counsel

Seated, left to right:

Ernest J. Glinka
Vice Chairman/Retired, Employees Retirement Systems
Herman Williams Jr.
Chairman/Retired, Chief, Fire Department
Bert J. Hash Jr.
Treasurer/MECU President & CEO
Charmaine M. Thomas
Police Department
Harry Deitchman
Director Emeritus

Standing, left to right:

Peggy A. Peacock
Housing & Community Development
Benjamin I. Meli Jr.
Department of Public Works
Loretta Johnson
American Federation of Teachers-AFL-CIO
Janet M. Topper
Recording Secretary
John T. Walker III
Baltimore City Public Schools System
Kaliopé Parthemos
Mayor's Office, Baltimore City
A. Soula Lambropoulos
Health Department
G. Louise Green
Department of Finance
Gary W. McLhinney
Secretary/Retired, Police Department
Roman L. Clark Sr.
Fire Department
James R. Brown III
Esq., Counsel

Not pictured:

John F. Brown
Esq., Counsel



Leadership Team

Seated, left to right:

Denise Jones-Frasier

Vice President, Operations

Adrian S. Johnson

Sr. Vice President, Chief Financial Officer

Bert J. Hash Jr.

President, Chief Executive Officer

Gary J. Martin

Sr. Vice President, Chief Lending Officer

Andrew G. Pataki

Executive Vice President, Chief Operating Officer

John M. Hamilton

Vice President, Lending

Patricia A. Roberts

Sr. Vice President, Chief Branch Officer

Standing, left to right:

Pamela K. Harris

Executive Assistant to the President

Christopher R. Lumley

Vice President, Information Services

Michelle D. Williams

Vice President, Human Resources

Laurie S. Rush

Vice President, Marketing

Christina D. Vaughan

Assistant Vice President, Compliance

Mary Gintling

Assistant Vice President, Internal Audit

Sheila R. Lawson

Vice President, Business Services

Kathy Day Shelton

Sr. Vice President, Chief Operating Officer

Natalie J. Woomer

Vice President, Controller

Community Outreach



From neighborhoods to non-profits, MECU is growing through partnerships with our communities. We know MECU can only be as strong as the communities we serve.



Dear BOB@MECU...
Thank you for funding
our recent Block Party!
We had a tremendous
amount of fun and brought
a lot of neighbors together!
YOU HELPED MAKE IT POSSIBLE!
THANK YOU!!!!
SINCERELY,
C. RYAN PATTERSON
(To: BOB@MECU)



The Neighborhood Events Grants let MECU partner with Baltimore City and individual neighborhoods to improve the quality of life for many of the people in our city. In 2013, we helped 53 communities.

MECU has partnerships with organizations that go back a decade or more. MECU is here for our community and our members for the long term.

Through Sandtown Habitat for Humanity, MECU helps people of modest means achieve the dream of homeownership.



MECU helps raise funds for the Maryland Zoo by sponsoring walks.

MECU is the founding sponsor for Money Power Day, a free, all day financial education fair.

MECU started the Young Adult Workshops to help members and non-members expand their financial knowledge.

MECU takes students from one of our partner schools to JA Biztown every year.

MECU Team Members 2013

Taryn Adams	Jernae Davis	Lisa Irving	Jowanda McKoy-Rouse	Lorraine Shaw
Shellae Akers	Thomas Dawkins	Rudolph Isaac	Emily McMahon	Kathy Shelton
Shanic Allen	Duane Day	Tina Jackson	Stephen McNelly	Donna Sherman
Gordon Amey Jr	Jocelyn Dela Cruz	Tracey Jackson	Laurie McQuay	Jaime Shifflett
Kelly Anderson	Marie Desire	Sandra James-Mayo	Gary Messman Jr	Tigist Shikur Beka
Maurice Anderson	Tarron Dickens	Jeremy Jenkins	Carol Mitchell	Jacquelyn Shockey
Denise Anderson-Matthews	Kanira Dickerson	Barbara Jennings	Mary Mitchell	Mary Simms
Bogale Ayano	Ryan Donaldson	Adrian Johnson	Martha Mojarro-Maya	Teresa Simon
Lelieth Bagwandeem	Kendra Downey	Jacqueline Johnson	Cynthia Molick	Montravia Simpson
Tyshera Bailey	Marcus Downing	Justin Johnson	George Monena	Robert Sledgeski
Michael Balderson	Lindsay Epps	Regina Johnson	Delores Monroe-McRae	Gladys Smith
Mary Ballardarsch	Phylicia Estep	Rosalyn Johnson	Vickie Montague	Glenda Smith
Blondcette Banks	Latarsha Evans	Tina Johnson	Keshia Montgomery	Leslie Smith
Claudette Bard	Korede Fanilola	Toyuko Johnson	Yvonne Moody	Nydia Smith
Lamia Barts	Bernadette Fedd	Tyrondia Johnson	Cynthia Moore	Ronald Smith
Martine Batchelor	Charlita Fenner-Stevenson	Cheryl Jones	Joye Moore	Yvette Solis Gonzalez
Shamirra Bates	Adairia Fleet	Sharon Jones	Keva Moore	Kristie Spencer
Tridonna Beads	Carolyn Fleet	Sherie Jones	Jalil Muhammad	Desiree Stafford
Benjamin Beerman	Susy Flores	Tyesean Jones	Doris Mullaney	Korey Stevenson
Sharon Bender	De'Shauna Franklin	Denise Jones-Frasier	Eva Murphy	Phyllis Stewart-Lyles
Vaudna Bennett	Latoya Funderburk	Colleen Jordon	Ronald Muse	Dorothea Stierhoff
Brenda Bethea	Leon Gangler Jr.	Deborah Jurkiewicz	Hope Newton	Syvonnia Streams
Dominique Beverly	Joyce Garbo	Linda Kelch	Donald Nieberlein	Angela Sturdivant
Richard Beverly	Wayne Garrity	Antoinette Kellam	Amina Nur	Nancy Sullivan
Cynthia Beverly-Haskins	Aziza Gary	Kay Kendrick	Michael O'Malley	Herbert Swinson
Donna G. Biondo	Myra Gaskins	Keshil Kerr	Renae Olver	Frederick Sykes
Donna F. Biondo	Gregory Gering	Catrice Keys	Christa Onolfi	Sharon Taylor
Vincent Biondo	Patricia Gesell	Carolyn Kilby	Amanda Paris	Tiffany Taylor
Delores Blake	Lauren Gill	Kimberlye Lamana	Arnella Parker	Wendy Taylor
Stephanie Bomar	Mary Gintling	Amy Langhorn	Andrew Pataki	Kevin Telesford
Darriell Booker	Pakarintr Goaytrop	David Lansinger	India Payton	Audrey Terry
Jason Boone	Roman Goral Jr	Kimberly Lascola	Andreisys Peralta	Courtney Thomas
Leandre Bowling	Berry Grant	Sheila Lawson	Tharmon Percell	Katherine Thomas
Japera Boyd	Crystal Green	Eileen Leach-Turner	Angela Pozzo	Thevella Thomas
Jared Bradley	Kriscina Green	Linda Lee-Afolabi	Sopon Prasartkarnka	Corey Thompson
Michael Branagan	Michelle Green	Donte Leggette	Tyshel Purnell	Angela Tillery
Amber Brandon	Victoria Green	Sharon Lewis	Aprile Purvis	Marcia Tonkins
Denise Brandon	Rebekah Hagy	George Lewis Jr	Kellie Puryear	Laura Tote
Jade Brandon	Tracey Hall	William Little	Casey Quinn	Jean Tyler
Calaway Braxton	Burnie Hamilton	Byron Little II	Therese Rafferty	Christina Vaughan
Cathy Brown	Christeen Hamilton	Kathleen Litzinger	Devin Ragsdale	Michael Vaughn
Heather Brown	John Hamilton	Brenda Lobai-Cuffie	Kanisha Reese	Michelle Vaughn
Shanell Brown	Omar Hamilton	Ana Lopez	Catherine Reichenbach	Ida Vincent
Sade Bryant	Patricia Hansel	Christopher Lumley	Madear Rheubottom	Brittney Wade
Aaron Buffaloe	Pamela Hardy	James Macneal	William Ritz	Gloria Walker
Chris Bumbray	Pamela Harris	Vernon Madairy Jr	LaTanya Roberts	Amber Ware
Tonita Burnett	Jean Harris-Brooks	Mary Makle	Patricia Roberts	Althia Warner
Anjelina Burnside	Robert Harrison	Gwendolyn Marshall	Kerry Robinson	Latoya Watson
Bonita Bush	Bert Hash Jr	Gary Martin	Leudy Rodriguez	India Webster
Jerita Butler	Lorraine Haywood	Latrice Mason	Kevin Rogers Jr	Carl Werkmeister
Lauren Byrd	Denise Hedgepeth	Marquetta Matthews	Karina Rojas Velazquez	Bonnie Wheelton
Lisa Carpenter	Brian Heselbach	Thelma Matthews	Shaunte Roper	Erin Whidby
Dianna Carter-Dudek	Mary Jo Higdon	Ashlee Mattson	Nancy Rosso	Christine Williams
Shamia Church	Charles Hill	Patricia Mattson-Rohlfing	Cynthia Rowan	Danielle Williams
Leonard Coleman Jr	Michael Hill	Brandi Mayo	Leslie Ruffin	Gary Williams
Marquell Coleman-Harris	Sharon Hill	La Chele McBroom	Laurie Rush	Jeanna Williams
Dominick Cox	Tinesha Hines	La Nae McCarty	Tyisha Saddler	Michelle Williams
Brandon Craven	Douglas Hinkle	Aaron McCoy	Lonnie Sanders	Sierra Woodson
William Cromer	David Holland	Lolita McCullough	John Schaefer	Natalie Woomer
Leticia Croxton	Melanie Holloway	Jessica McDonald	Kandy Schisler	Erika Wright
Natalie Cummings	Michelline Holmes	Lakeisha McElveen	Jessica Scott	Bonita Wynn
Anthony Daniels	Melanie Hufham	John McKay	Sheena Scott	William Young
Sara Davidson	Joyce Hughes	Christine McKnight	Renee Shanks	

STRETCH Awards

MECU is serious about its commitment to its members. We know that the job of every employee impacts our members and we work constantly to improve the service we give you.

The STRETCH awards were started to encourage employees to be aware of their colleagues who gave exemplary service. STRETCH is an acronym of the following qualities: service (to members and to team mates), team player, responsible, exceeds expectations, tenacity, commitment, and hero. Candidates are nominated by their peers for the category that best represents the quality they believe the employee exemplifies.

By recognizing and rewarding these qualities, we encourage all MECU team members to continually strive to do better.

The winners each year are announced at the annual employee meeting in April. The 2013 STRETCH Award winners in each of the respective categories are:

Service Internal
Jowanda McKoy-Rouse

Service External
Brandon Jennings

Tenacity
Faye Goaytrop

Team Player
Stephanie Bomar

Responsible
Kay Kendrick

Exceeds Expectations
Aziza Gary

Commitment
Dorothea Stierhoff and Pam Hardy

Hero
Jaime Shifflet

Combined Charities Campaign

MECU raised \$85,500.00 for the 2013 Combined Charities Campaign with 100% of employees participating! MECU employees designated \$6401.39 of their contributions to go toward the MECU Foundation through the Combined Charities Campaign. The Foundation supports organizations and projects that benefit students and MECU's outreach efforts.

Employees who pledged a certain percentage of their salary or \$500 are treated to a day off in acknowledgement of their generous gifts.

Credit Committee



Front Row: Marietta English; Deborah Moore-Carter; Reba Anderson-Graham **Back Row:** Patricia Roberts; Gary L. Martin; Neetu Dhawan-Gray; Glenard S. Middleton Sr.; Stephanie Lansey-Delgado

Appointed by the Board of Directors, the Credit Committee is responsible for reviewing and recommending MECU loan programs, policies and policy revisions, approving lending authority for qualified staff members, reviewing expelled members' requests for reinstatement, moratorium requests, reviewing the denied loans report and approval of real estate appraisers.

The Credit Committee's primary function is to review member loan applications that do not meet standard underwriting guidelines, such as those for members with credit or debt ratio issues and loan-to-value exceptions. They also review loan requests from credit union officials, Board and Committee members.

The Credit Committee uses a common sense approach to its review process and considers factors in addition to debt ratios and credit scores. It will personally interview members to best understand their situation and may refer them to the credit union's official credit counseling program for assistance.

Its primary focus is to keep the best interest of MECU and its members in mind. If the committee approves the loan, the expectation is that it will be repaid. The final decision may be that the loan request will be denied if it is determined that the loan does not improve the member's financial situation or that default or bankruptcy is imminent.

The Credit Committee meets weekly and all members are available during the day for consultation.

Glenard S. Middleton Sr.
Chairman

Supervisory Committee



Seated: Andrew Frank; Troy Brogden; Jennell Rogers
Standing: David B. Allen; Abraham M. Schwartz; Mary Gintling

The Supervisory Committee is appointed by the Board of Directors. Its responsibilities include ensuring that the financial statements accurately and fairly present the financial condition of the Credit Union and that management practices and procedures safeguard members' assets.

The Committee approves the annual audit plan of the Internal Audit Department. The Committee provides an annual report to the Commissioner of Financial Regulation in accordance with the Maryland Credit Union Act.

The Committee meets periodically with the independent accountants, as well as management, to review accounting issues, regulatory issues, and internal control procedures. The Committee also assists members with their concerns.

The Supervisory Committee engaged CliftonLarsonAllen, LLP, an independent public accounting firm as the Credit Union's external auditor. CliftonLarsonAllen audited MECU's financial statements in accordance with generally accepted auditing standards, and, in their opinion, the financial statements present fairly, in all material respects, the financial position of MECU as of December 31, 2013.

Abraham M. Schwartz
Chairman

Independent Auditor's Report

For the years ended December 31, 2013 and 2012

Supervisory Committee 2013 Report

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Abraham M. Schwartz

Chairman

If you would like a full copy of the financial statements for years 2013 and 2012, please send your request to:

Audit Department
MECU of Baltimore Inc.
7 East Redwood St.
Baltimore, MD 21202

MECU of Baltimore, Inc.

Statements of Financial Condition

December 31, 2013 and 2012

ASSETS	2013	2012
Cash and cash equivalents	\$ 21,556,119	\$ 26,486,821
Investments:		
Available-for-sale	350,638,316	386,829,540
Held-to-maturity	53,959,089	60,940,252
Other	4,649,137	5,495,192
Loans to members, net	725,505,915	649,728,813
Accrued interest receivable	7,303,902	6,293,779
Property and equipment, net	5,298,212	3,688,804
National Credit Union Share Insurance Fund deposit	10,270,757	9,508,340
Cash surrender value of life insurance	37,731,570	32,157,132
Other assets	11,320,587	14,390,837
TOTAL ASSETS	\$ 1,228,233,604	\$ 1,195,519,510
LIABILITIES AND MEMBERS' EQUITY		
Liabilities		
Members' share and deposit accounts	\$ 1,038,895,985	\$ 984,134,951
Borrowed funds	53,529,141	68,892,857
Accrued expenses and other liabilities	16,576,503	15,000,979
Total liabilities	1,109,001,629	1,068,028,787
Members' Equity		
Retained earnings, substantially restricted	125,578,263	119,163,976
Accumulated other comprehensive income	(6,346,288)	8,326,747
Total members' equity	119,231,975	127,490,723
TOTAL LIABILITIES AND MEMBERS' EQUITY	\$ 1,228,233,604	\$ 1,195,519,510

MECU of Baltimore, Inc.

Statements of Income

For the Years Ended December 31, 2013 and 2012

	2013	2012
INTEREST INCOME		
Loans to members	\$ 42,988,455	\$ 43,160,790
Investments and cash equivalents	7,894,065	8,466,420
Total interest and investment income	50,882,520	51,627,210
INTEREST EXPENSE		
Members' shares and deposit accounts	9,557,228	10,927,947
Bonus dividends and loan interest rebates	3,500,000	3,000,000
Borrowed funds	1,114,454	1,450,326
Total interest expense	14,171,682	15,378,273
Net interest income before provision for loan losses	36,710,838	36,248,937
PROVISION FOR LOAN LOSSES	8,525,807	6,321,833
Net interest income after provision for loan losses	28,185,031	29,927,104
NON-INTEREST INCOME		
Net gain on sale of available-for-sale investments	1,764,233	828,231
Service charges and other fees	9,623,575	9,780,028
Other non-interest income	6,572,538	6,772,701
Bargain purchase gain	3,463,460	-
Total non-interest income	21,423,806	17,380,960
NON-INTEREST EXPENSE		
Salaries and benefits	21,200,429	21,465,444
Operations expenses	7,826,820	7,741,318
Temporary corporate Credit Union stabilization fund assessment	787,568	903,292
Occupancy expenses	2,643,002	2,472,509
Educational and promotional expenses	2,198,800	2,086,888
Loan servicing expenses	2,276,650	2,082,375
Professional and outside services expenses	2,453,816	2,046,131
Other expenses	3,807,465	3,941,128
Total non-interest expense	43,194,550	42,739,085
NET INCOME	\$ 6,414,287	\$ 4,568,979

Corporate Offices

7 East Redwood Street, Baltimore, MD 21202

Charles L. Benton Jr. Westview Branch

5910 Baltimore National Pike, Catonsville, MD 21228

Commercentre Branch

1777 Reisterstown Road, Pikesville, Maryland 21208

Dundalk Branch

7220 Holabird Avenue, Dundalk, MD 21222

Elmer Bernhardt Headquarters Branch

7 East Redwood Street, Baltimore, MD 21202

Fayette Remote Teller System

401 E Fayette Street, Baltimore, MD 21202

Harry Deitchman PJM Center Branch

312 N. Martin Luther King Jr. Blvd., Baltimore, MD 21201

Herman Williams Jr. Fallstaff Center Branch

6814 Reisterstown Road, Baltimore, MD 21215

John T. O'Mailey Hamilton Center Branch

2337 E. Northern Parkway, Baltimore, MD 21214

Loch Ridge Center Branch

8507 Loch Raven Boulevard, Baltimore, MD 21286

Security Branch

6669 Security Boulevard, Suite 5, Baltimore, MD 21207

Seton Branch

4801 Seton Drive, Baltimore, MD 21215

Mission Statement

To provide high quality financial services to our members and outstanding service to our communities through sound management and innovation.



MECU of Baltimore, Inc.
7 East Redwood Street
Baltimore, Maryland 21202



Federally Insured by the NCUA